

Honeywell Specifier Programme



PROMOTING EXCELLENCE IN SYSTEM
SECURITY DESIGN

**Designed for success: A comprehensive
support programme for security specifiers**

Honeywell

Helping you to help your customers

At Honeywell, we value our specifier and consultant partners and want to provide you with the highest level of support possible, using our strengths as a recognised leader in integrated security solutions:

- We have a **unique understanding** of your needs as a design consultant and a specifier
- We can help you to deliver the most cost-effective, value-added solutions to your customers on time, every time
- Our aim is to help you to help your customers to feel completely safe and secure

This is why we have developed our new **Honeywell Specifier Programme**. This has been specially designed to help you:

Learn

We provide specialist training and access to the latest information that will enable you to be even more effective in your work.

Improve

We can help you to hone your skills, by providing you with the tools, resources and support you need to deliver maximum value to your clients.

Grow

This in turn will enhance your own capabilities, which will help to bolster your business's growth and development.



Designed for success

Making a difference

So, what practical help can we provide for you through our Honeywell Specifier Programme?

Access to the latest information

Online portal

Our Security Specifiers website is dedicated to providing you with the latest versions of all documents and tools, as well as news and information that is designed exclusively for consultants and a specifier:

www.honeywellspecifier.com/uk



Dedicated sales, technical and design support

We provide a single point of contact to ensure a rapid response to any queries you might have.



Specific design support

Interactive website

Our Honeywell City website will help you to visualise how specific security technologies can be applied in homes, businesses, commercial sites and critical infrastructure:

www.honeywellspecifier.com/uk

Architecture and Engineering (A&E) specifications

These are essential tools for security system design. Our documents, in combination with a growing CAD and BIM Objects library, will help you to create high-quality project specifications and tender requests, supported by Honeywell products.

Honeywell Design Tool

This powerful new tool, which will be available shortly, will help you to select the solutions and get the data you need – quickly and easily. It will guide you intuitively through the specification process to ensure that you meet your clients' needs.



Honeywell

The Honeywell Specifier Programme



Specialist expertise

Continuing Professional Development (CPD) seminars

As a member of CPD, we recognise that this is the industry's principal education forum. We are therefore building a programme of CPD seminars that can also be delivered as 'Lunch and Learn' sessions at your premises.



Continuing communication

Our quarterly newsletter, dedicated to consultants and specifiers, ensures that you keep up to date with the latest innovations in security technology. It also includes invitations to Honeywell's events and seminars.

The end result

So, what practical help can we provide for you through our Honeywell Specifier Programme?

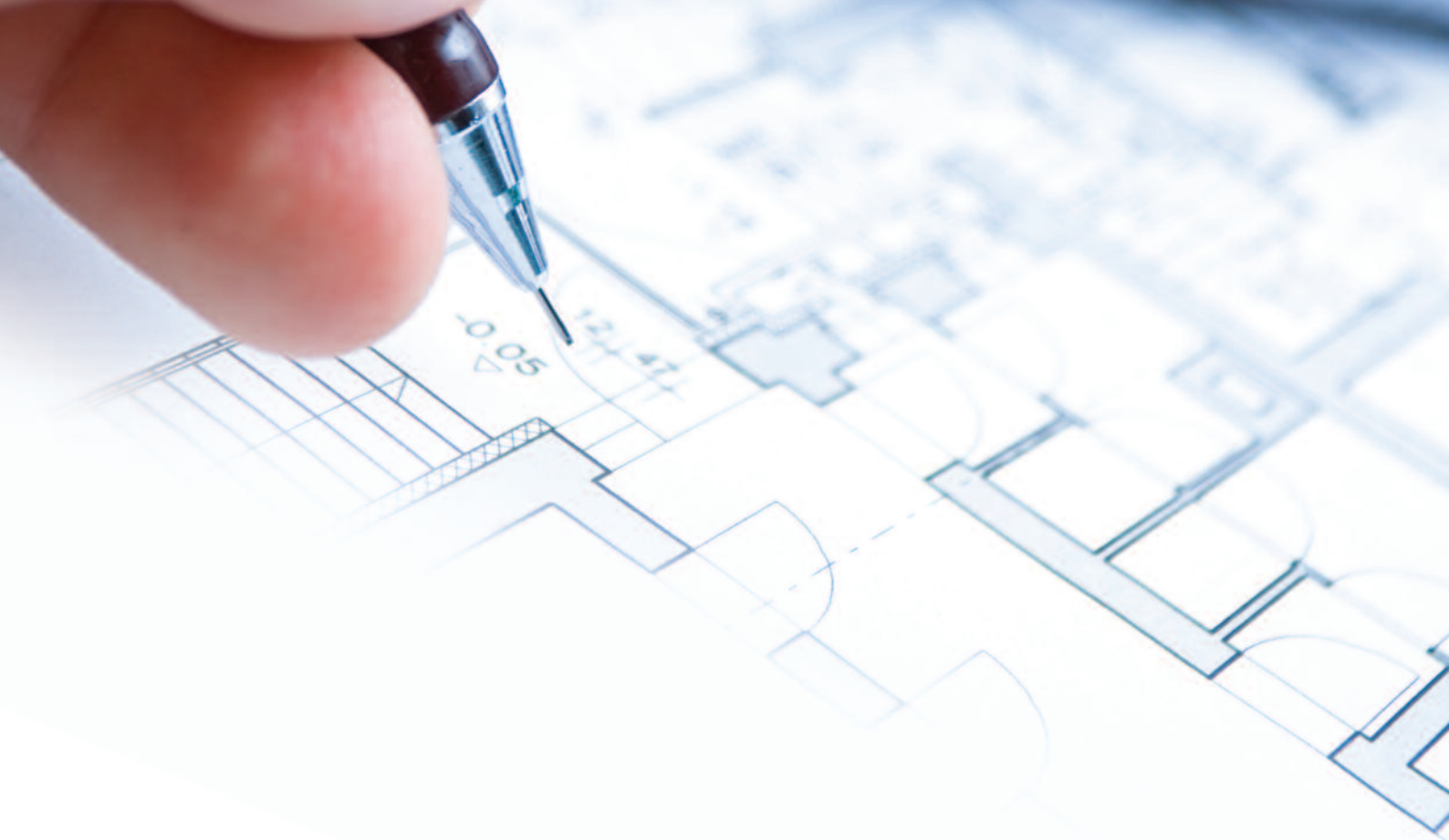


- ✓ Excellent solutions that address your customers' specific needs
- ✓ Tools that ensure timely and efficient project delivery
- ✓ Services that will help your business to improve and grow



The Honeywell Specifier Programme:

enhancing your expertise and helping you to achieve your goals



Making it happen

So, how do we achieve this? Our programme is based on three key pillars:



Unique capabilities

Honeywell Security is one of the few manufacturers to offer solutions that include Video, Access Control and Intruder Systems. We are therefore in a unique position to support you in either individual disciplines or in the design of a fully integrated security system.



Innovative tools

Our suite of sophisticated tools facilitate the easy design and specification of security solutions. A new Honeywell Design Tool is in development, which will evolve to offer a unique and intuitive way of specifying an integrated security system.



Expert support

Our regional sales and technical support teams are dedicated to supporting consultants and specifiers throughout all aspects of the design process. Our training programme will also keep you in touch with the latest security technologies.

The Honeywell Specifier Programme



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