

ELEVATE YOUR ENERGY STRATEGY **UNLOCK EFFICIENCY AND SAVINGS**

Honeywell Energy Services

Honeywell

A NEW ERA OF ENERGY SUSTAINABILITY

Energy use in building operations requires significant costs and has a big impact on the environment. Reducing energy use is a climate and business imperative. Policy and legislation are driving growing investment in energy performance measures in buildings, and the search is on for new ways to fund improvements.

Your organization needs a more resilient energy strategy that combines a mix of energy sources to maximize the sustainability and efficiency of your operations, all while maintaining business continuity and an ideal occupant experience.

You may know Honeywell for our industry-leading technology in building controls. While we provide everything a building system needs from software to meters, to controllers and edge devices like sensors and actuators, it's our comprehensive energy services that can help take you to the next level of energy efficiency and resiliency, while requiring limited cash outlay. We do this by providing multiple funding options which can be tailored to fit the unique demands of your organization. Energy services from Honeywell take a sustainability-minded, outcome focused approach, saving you on the initial capital outlay by relying on our proven energy efficiency experience to deliver a return on the energy savings. In other words, we don't get paid until we've earned it.

We'll partner with you throughout your entire sustainability journey from initial planning, project engineering, securing funding and implementing systems. Honeywell can also provide ongoing maintenance and energy performance reporting to help you accelerate your sustainability journey.

At Honeywell, our decades of building controls experience means we understand complex operational requirements, and can structure energy arrangements that address deferred maintenance, reduce energy and utility costs, and help to promote sustainability, all with advantageous terms. We can deploy a customized engineered solution drawing from more than 200 energy conservation measures to meet the needs of your building portfolio.



Energy program delivery starts with two models available to fit the unique needs of your organization: Energy Savings Performance Contracts (ESPC) and Energy as a Service (EaaS). In both cases, Honeywell guarantees the measures installed generate the specified energy savings, while we also take on the equipment's performance risk. There are a few key differences between the models, such as how they are contractually structured to deliver these savings. Let's take a look.

ENERGY SAVINGS PERFORMANCE CONTRACTS

An ESPC means we upgrade your facilities to achieve energy and operational savings and support carbon reduction goals. Working within your current budget parameters, an energy efficiency program is developed that funds itself from the savings achieved. An energy performance contract guarantees your energy savings, and the infrastructure upgrades can help improve your operational resilience. Projects can include energy efficiency upgrades, renewable energy integration, and much more.

It starts with an energy audit of your entire infrastructure and an energy supply analysis to gain a clear picture of energy consumption, identify areas for improvement, and calculate the carbon impact of a more efficient operation. Once infrastructure needs have been identified, Honeywell can specify the technologies, delivery models and funding options to help enable you to achieve operational savings, and make progress towards sustainability goals, all with minimal financial outlay.

ENERGY AS A SERVICE

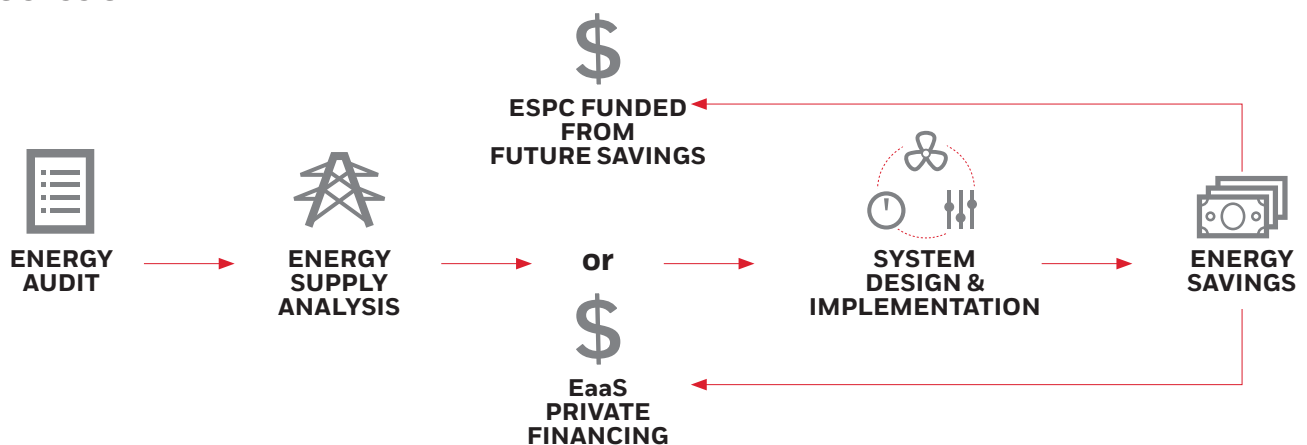
Elevate your energy management strategy with an Energy as a Service delivery model. We handle everything from energy supply to demand management to deliver optimal efficiency and project outcomes. You can focus on your core business while we take care of the intricacies of energy infrastructure design, construction, and operations management,

Energy as a Service takes the same approach as an ESPC from audit to implementation, but the projects and programs are fully funded by Honeywell and a private financier who maintains ownership of the assets for the duration of the term, while Honeywell guarantees the performance and energy savings. This approach can be used for both energy savings projects and energy or commodity production, such as solar, chilled water, and heating applications. By leveraging private financing, building upgrades can be made without typical CAPEX approvals, reduced assets, or liabilities to your balance sheet, and delivered at scale to accelerate you achieving your sustainability goals.

HARNESSING GOVERNMENT INCENTIVES AND FUNDING

Our experts specialize in navigating the complex world of government incentives, grants and rebates. Let us guide you through the process, help you maximize financial support and take your energy goals to the next level.

PROCESS OVERVIEW



HONEYWELL ENERGY SERVICES



TAILORED SOLUTIONS

We work to understand your unique needs and design strategies for your energy and sustainability goals.



SUSTAINABLE IMPACT

We have a vested interest in integrating renewable energy solutions and advanced technologies to reduce your environmental footprint.



FINANCIAL ADVANTAGE

Our solutions help reduce CAPEX and provide significant cost savings while contributing to your bottom line.



EXPERTISE AND INNOVATION

Our team brings a proven track record to deliver results that matter. We have decades of experience with schools, hospitals, corporate and higher education campuses, offices, industrial facilities, municipalities, and military installations.

SEE IT AT WORK



Teva Pharmaceuticals is using an Energy-as-a-Service (EaaS) approach to deploy upgrades in a manufacturing facility without the need for a major capital investment.

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Honeywell has guaranteed \$9.2B in energy and operational cost savings from 3,400 projects for customers around the world, helping make sustainability goals and infrastructure upgrades financially feasible. Let's talk about how to achieve success in your facilities.

Start your energy transformation today.

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THE
FUTURE
IS
WHAT
WE
MAKE IT

Honeywell