

ACCESS CONTROL SHOULDN'T BE LIKE PULLING TEETH

Here's how one dentist controls four of his locations using Honeywell's MAXPRO® Cloud.



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Mike Tuttle, Guardhouse Security Services

Case Study



You're a dentist. You have four locations. You can't be everywhere all time. What do you do when you're working on a patient in location A and you are getting deliveries in location B and C? That's the problem one dentist faced in Indianapolis, Indiana a little over a year ago – a question that Mike Tuttle from Guardhouse Security Services was happy to help answer.

The Needs

"The problem is somewhat typical," Tuttle explains. "Different sites, looking for a product that allows control of access over those locations. The difference was the customer – a dentist with a very successful practice -- wanted access control not only on his smart phone, but in one application. The solution was MAXPRO® Cloud from Honeywell."

Guardhouse Security Services is one of Indianapolis's leading independently-owned LOCAL security alarm companies. Mike Tuttle and Jim Koschnick are the co-owners, establishing it in 1994. "We work with thousands of Indianapolis businesses and families," Tuttle says, "and our partners are leading technology companies like Honeywell. We were happy to help."

When the problem was presented to Guardhouse, the company examined a handful of solutions and settled on the MAXPRO Cloud product. "Other solutions could do it, but they required separate logins at each site. The MAXPRO Cloud product consolidated everything in one app, with one login. It fit the bill perfectly," says Tuttle.

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The Solution

MAXPRO Cloud is a smart, flexible, scalable technology that combines security system expertise with cloud technology developed by Honeywell. "The product is really a connected-buildings platform designed to make it easier to manage and monitor critical security and business intelligence needs such as access control," explains Tuttle. Through real-time notifications and an intuitive operational dashboard delivered to any mobile device, MAXPRO Cloud provides the means to effectively and efficiently protect a people, property and assets – on the go.

The Benefits

"With four offices and not wanting to man each office 24/7, the customer needed to access remotely when deliveries, for example, were being made at one location one place and they are not there," Tuttle points out. "And the idea was to do it from the phone quickly and easily. MAXPRO Cloud was the application to do that."

Some of the other benefits that Guardhouse saw for the customer with the MAXPRO Cloud product included:

- No server or software to buy and manage
- Monitor, manage, and measure all of locations, wherever the customer was
- Lock and unlock doors remotely

MAXPRO Cloud also delivered benefits to the dealer.

"Access control usually sits on a computer," Tuttle pointed out. "That means the customer is responsible at the customer site. When you want to add users, you to do from the computer. It's on the back of the customer, the responsibility. But with MAXPRO Cloud, it's on your smartphone. You carry the responsibility in your pocket, and the access control becomes mobile, like you. It's a great benefit, and something that we encourage with our customers who need that type of control. Of course, we can also step in and help if they get busy, but it puts the control in the hands of the customers – where it belongs."

The dentist, with MAXPRO Cloud, acts more like a property manager, Tuttle explained. "Even though he's a tenant in all his locations, he is acting like a property manager, using an innovative security management system that provides access anytime, from anywhere."

Tuttle adds, "And security shouldn't be like pulling teeth. MAXPRO Cloud puts a smile on your face."